



STUDENT ATTRACTION **ACCELERATOR**

ENROLLMENT BOOST SYSTEMS

TUESDAY, OCTOBER 17TH 2023

STUDENT ATTRACTION ACCELERATOR

MEET YOUR HOST & ABOUT THE DSOA

ABOUT THE DSOA

The Dance Studio Owners Association (DSOA) is the largest community of dance studio owners in the world. The DSOA has helped over 47,000 dance studio owners grow their business, impact their local communities and improve the lives of over 800,000 children through their programs and services. DSOA has been honored with countless awards for its achievements including the American Business Awards Gold Stevie Award for Online Training and Silver Stevie Award for Business-to-Business Services.

The DSOA's Inner Circle membership is the highest level, expert-coaching program exclusively for dance studio owners. Likened to a business school for dance studio owners (but way more fun), the Inner Circle educates, coaches and supports studio owners in the areas of marketing, finance, systems & operations, leadership and team resources – all positioned to help studio owners run profitable businesses, permanently reverse the cycle of burnout, and impact more kids' lives through the gift of dance!

MEET YOUR HOST, OLIVIA MODE-CATER

Olivia Mode-Cater is an industry leader in dance entrepreneurship and the Director of the Dance Studio Owners Association: the largest community of dance studio owners in the world.

Best-known for her expertise in dance business profitability, marketing, and automation, Olivia has trained thousands of dance studio owners and entrepreneurs worldwide. Her work has been featured in Dance Teacher Magazine, Dance Business Weekly, Dance Studio Life Magazine, the Business of Dance Podcast, and the Transform My Dance Studio Podcast.

Olivia's mission is to deliver the world's best training, resources, and technology specifically tailored to dance educators so they can transform their teaching and their business.





STUDENT ATTRACTION **ACCELERATOR**



YOUR STUDENT ATTRACTION ACCELERATOR SCHEDULE

← Join us Live on Zoom!

DAY ONE

RAPID FIRE GROWTH

(ALLOW 90 MINUTES)

US PACIFIC - MONDAY, OCTOBER 16 AT 9AM
US MOUNTAIN - MONDAY, OCTOBER 16 AT 10AM
US CENTRAL - MONDAY, OCTOBER 16 AT 11AM
US EASTERN - MONDAY, OCTOBER 16 AT 12PM
UK - MONDAY, OCTOBER 16 AT 5PM
SOUTH AFRICA - MONDAY, OCTOBER 16 AT 6PM
PERTH - TUESDAY, OCTOBER 17 AT 12AM
BRISBANE - TUESDAY, OCTOBER 17 AT 2AM
SYDNEY - TUESDAY, OCTOBER 17 AT 3AM
NEW ZEALAND - TUESDAY, OCTOBER 17 AT 5AM

DAY TWO

ENROLLMENT BOOST SYSTEM

(ALLOW 90 MINUTES)

US PACIFIC - TUESDAY, OCTOBER 17 AT 9AM
US MOUNTAIN - TUESDAY, OCTOBER 17 AT 10AM
US CENTRAL - TUESDAY, OCTOBER 17 AT 11AM
US EASTERN - TUESDAY, OCTOBER 17 AT 12PM
UK - TUESDAY, OCTOBER 17 AT 5PM
SOUTH AFRICA - TUESDAY, OCTOBER 17 AT 6PM
PERTH - WEDNESDAY, OCTOBER 18 AT 12AM
BRISBANE - WEDNESDAY, OCTOBER 18 AT 2AM
SYDNEY - WEDNESDAY, OCTOBER 18 AT 3AM
NEW ZEALAND - WEDNESDAY, OCTOBER 18 AT 5AM

DAY THREE

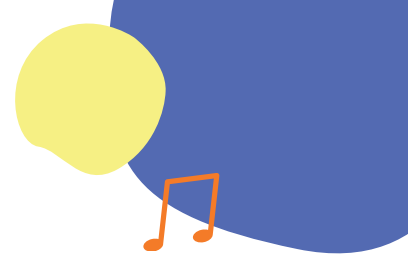
NEW STUDENT SURGE

(ALLOW 90 MINUTES)

US PACIFIC - WEDNESDAY, OCTOBER 18 AT 9AM
US MOUNTAIN - WEDNESDAY, OCTOBER 18 AT 10AM
US CENTRAL - WEDNESDAY, OCTOBER 18 AT 11AM
US EASTERN - WEDNESDAY, OCTOBER 18 AT 12PM
UK - WEDNESDAY, OCTOBER 18 AT 5PM
SOUTH AFRICA - WEDNESDAY, OCTOBER 18 AT 6PM
PERTH - THURSDAY, OCTOBER 19 AT 12AM
BRISBANE - THURSDAY, OCTOBER 19 AT 2AM
SYDNEY - THURSDAY, OCTOBER 19 AT 3AM
NEW ZEALAND - THURSDAY, OCTOBER 19 AT 5AM



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DAY FOUR LASER FOCUSED PROFITS (ALLOW 90 MINUTES)	US PACIFIC - THURSDAY, OCTOBER 19 AT 9AM US MOUNTAIN - THURSDAY, OCTOBER 19 AT 10AM US CENTRAL - THURSDAY, OCTOBER 19 AT 11AM US EASTERN - THURSDAY, OCTOBER 19 AT 12PM UK - THURSDAY, OCTOBER 19 AT 5PM SOUTH AFRICA - THURSDAY, OCTOBER 19 AT 6PM PERTH - FRIDAY, OCTOBER 20 AT 12AM BRISBANE - FRIDAY, OCTOBER 20 AT 2AM SYDNEY - FRIDAY, OCTOBER 20 AT 3AM NEW ZEALAND - FRIDAY, OCTOBER 20 AT 5AM
DAY FIVE RETENTION ACTIVATOR (ALLOW 90 MINUTES)	US PACIFIC - FRIDAY, OCTOBER 20 AT 9AM US MOUNTAIN - FRIDAY, OCTOBER 20 AT 10AM US CENTRAL - FRIDAY, OCTOBER 20 AT 11AM US EASTERN - FRIDAY, OCTOBER 20 AT 12PM UK - FRIDAY, OCTOBER 20 AT 5PM SOUTH AFRICA - FRIDAY, OCTOBER 20 AT 6PM PERTH - SATURDAY, OCTOBER 21 AT 12AM BRISBANE - SATURDAY, OCTOBER 21 AT 2AM SYDNEY - SATURDAY, OCTOBER 21 AT 3AM NEW ZEALAND - SATURDAY, OCTOBER 21 AT 5AM
STUDIO GROWTH FORMULA (ALLOW 120 MINUTES)	US PACIFIC - MONDAY, OCTOBER 23 AT 9AM US MOUNTAIN - MONDAY, OCTOBER 23 AT 10AM US CENTRAL - MONDAY, OCTOBER 23 AT 11AM US EASTERN - MONDAY, OCTOBER 23 AT 12PM UK - MONDAY, OCTOBER 23 AT 5PM SOUTH AFRICA - MONDAY, OCTOBER 23 AT 6PM PERTH - TUESDAY, OCTOBER 24 AT 12AM BRISBANE - TUESDAY, OCTOBER 24 AT 2AM SYDNEY - TUESDAY, OCTOBER 24 AT 3AM NEW ZEALAND - TUESDAY, OCTOBER 24 AT 5AM
BONUS SESSION (ALLOW 60 MINUTES)	US PACIFIC - WEDNESDAY, OCTOBER 25 AT 9AM US MOUNTAIN - WEDNESDAY, OCTOBER 25 AT 10AM US CENTRAL - WEDNESDAY, OCTOBER 25 AT 11AM US EASTERN - WEDNESDAY, OCTOBER 25 AT 12PM UK - WEDNESDAY, OCTOBER 25 AT 5PM SOUTH AFRICA - WEDNESDAY, OCTOBER 25 AT 6PM PERTH - THURSDAY, OCTOBER 26 AT 12AM BRISBANE - THURSDAY, OCTOBER 26 AT 2AM SYDNEY - THURSDAY, OCTOBER 26 AT 3AM NEW ZEALAND - THURSDAY, OCTOBER 26 AT 5AM

STUDENT ATTRACTION
ACCELERATOR
A-HA MOMENTS

DAY 1

DAY 2

DAY 3

DAY 4

DAY 5

DAY 6

BONUS

DAY TWO - ENROLLMENT BOOST SYSTEM

MISSING

ESSENTIALS

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2.

3.

J M

1.

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3.

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6.

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9.

STUDENT RUSH FORMULA

A B C D

STAND OUT

1.

2.

3.

4.

5.

6.



UP NEXT!

WEDNESDAY, OCT 18TH

12PM ET - 1:30PM ET



DAY THREE **NEW STUDENT SURGE**

DAY 3 NEW STUDENT SURGE

ON DAY 3 YOU WILL:

- Learn our proven and up-to-date student attraction method
- Create your secret weapon to set your studio apart
- Determine how to get attention in your area





ABOUT THE INNER CIRCLE

The Inner Circle is a year round, one-stop shop for studio owners who want to transform their studio from a 'hobby' to a bonafide business that runs smoothly and efficiently with or without their day-to-day involvement.



"Before joining the IC, our annual recital profits were under \$2000. Just 60 days after joining the IC, we nearly tripled our profit margin! Now, 1 year after joining the IC, we have already made \$17,500 above projected costs with a month left to sell. I feel so lucky to be part of the IC and learn from so many wonderful people. Thank you, thank you!"

- STEVIE STILSON

"My dream of being a successful studio owner is actually happening! Thank to all of the IC coaches, experts and members. I couldn't have gotten here without your guidance and support."

- LEAH LEVY



"We almost doubled our enrollments in our first year and a half in the Inner Circle, and now have 540 students!

We each get two days a week off where we don't work. The biggest thing that changed for us is that we now feel like CEOs. We used to run the business day by day, and it was working, but we didn't have a long-term plan.

Joining the Inner Circle is best decision we've ever made."

- CHRISTINE LANGSTON & VERONIQUE SEVIGNY LE-CLERC

THE INNER CIRCLE

The Inner Circle is the only comprehensive business coaching program for dance studio owners!

Other programs focus on *parts* of owning a studio...

Only the Inner Circle delivers the all-inclusive systems to increase enrollment, get control of finances and support YOU in achieving the career and freedom you deserve!



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NOTES

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